

## Who we are



## Market leader in majority of businesses

>90% of leading hospitals collaborate with us<sup>4</sup>

~73,000

highly skilled employees

>70

countries with direct presence

€22.36 bn

revenue FY2024<sup>1</sup>

**25,000** technical IPRs, thereof 16,000 granted patents<sup>3</sup>

Patient Twinning<sup>2</sup>



Precision Therapy

on >110

y Al-powered offerings

2.6 bn

>110

patient touchpoints worldwide<sup>5</sup>

>70% of critical clinical decisions are influenced by the type of technology we provide<sup>6</sup>

>700,000 installed base

<sup>1</sup> Revenue FY2024 Siemens Healthineers | 2 Patient Twinning is currently under development. It is not for sale. Its future availability cannot be guaranteed.

<sup>3</sup> The reported figure from FY 2020 covers granted patents and registered utility models. As of FY 2021, only granted patents are reported.

<sup>4</sup> Based on hospital rankings in the U.S., China, and Germany | 5 FY2024 Sustainability Report | 6 AdvaMedDX 'A Policy Primer on Diagnostics'

## Our unique capabilities Reflected in our broad and deep portfolio



## Patient Twinning<sup>1</sup>

#### **Imaging**

A market leader in diagnostic imaging with systems for

- Computed Tomography
- Magnetic Resonance
- Molecular Imaging
- Ultrasound
- X-Ray/Fluoroscopy
- Mammography Systems
- Digital Health Solutions
- Imaging Software and IT

#### **Key clinical specialties**

- Radiology
- Nuclear Medicine



#### **Diagnostics**

Accurate and timely test results plus, workflow excellence for lab and point-of-care settings

- Reagents, consumables and analytical instruments for testing
- Automation and IT systems
- Consulting and project management

#### **Key clinical specialties**

Laboratory, molecular, and point-of-care diagnostic tests for nearly every disease and every healthcare setting



## Digital, Data and Al

### **Customer Services**

Digitally enabled and available in customizable service plans

- UpLift Services
- UpTeam Services
- UpScale Services

## **Value Partnerships**

Long-term, performance-oriented, collaborative commitments, focusing on

- Technology
- Workforce
- Strategic Transformation

## **Precision Therapy**

#### Varian

Cancer treatment ecosystem for streamlined, comprehensive patient-centric care

- Radiosurgery
- Radiotherapy
- Proton Therapy
- Brachytherapy
- Adaptive Therapy
- **Oncology Services**
- Interventional Solutions
- Software
- Veterinary Oncology

#### **Key clinical specialties**

- Radiation Oncology
- Interventional Oncology
- Radiosurgery



#### **Advanced Therapies**

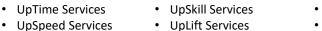
Empowering advanced therapy concepts

- Angio Suites
- Cath Labs
- Hvbrid ORs
- Mobile C-arms
- Multi-modality imaging solutions

#### **Key clinical specialties**

- Interventional Radiology
- Cardiology
- Surgery





Operations

Facility

Digital Innovation

# Our major manufacturing/engineering sites – Local around the world with sales and service



#### **Headquarters:**

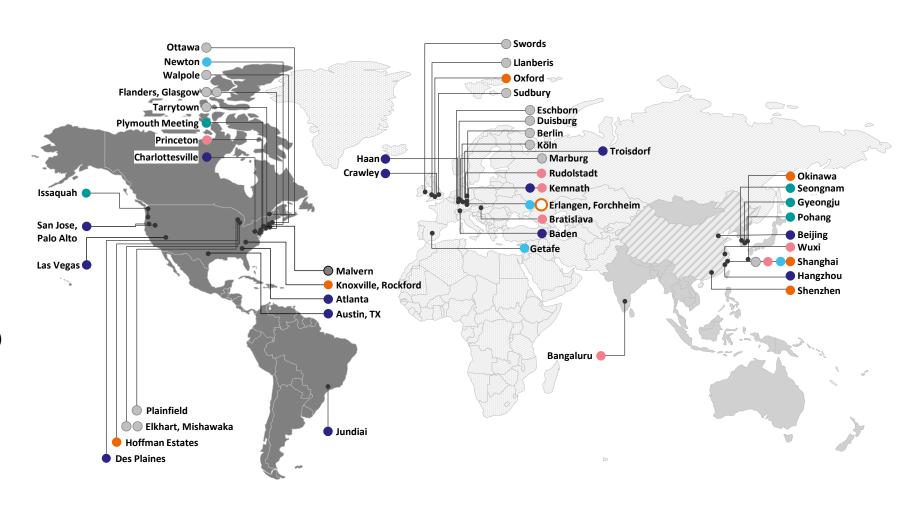
O Erlangen, Germany

### Major manufacturing/ engineering sites:

- Diagnostic Imaging (DI)
- Advanced Therapies (AT)
- Ultrasound (US)
- Laboratory Diagnostics (LD)
- Varian (VAR)
- Technology Excellence (TE)

#### **Regions:**

- Americas (AM) | USA HQ
- Europe, Middle East, Africa (EMEA)
- Asia Pacific Japan (APJ)
- China (CHN)









## Overall Engagement Score at 8.4; Top-5% of the Healthcare Sector





## Each **0.1** increase represents:

^ **5,000 (10%)** survey respondent's

overall engagement score increasing by 1.0

# A focus on five global priorities led to:

An increase between 0.3 to 0.7 across each identified driver



## **Global Priorities for Employee Engagement**



## Workload

- Senior Leaders to act as role models need for constant prioritization of initiatives and work
- Using PTO and downtime as a buffer is not an option!

# Mental & Physical Health

- **Health moments**: embraced as a new leadership ritual in several parts of the organization
- Mental wellbeing: heightened focus
- All employees covered by Employee Assistance Program
- All employees having access to Mental Wellbeing resources

## Strategy & Mission

- Continuous progress across growth vectors
- Main concern related to customer service and customer experience







## **Diversity, Equity & Inclusion**

- DE&I councils demonstrating concrete evidence of impact
- Female representation across units in Senior Management is now at 29.3%
- Self-Identification launched: 3 additional focus populations

## **Total Rewards**

- Roll-out of Global Job Architecture and Total Rewards Strategy for Senior Managers (year 2 of 2-year plan)
- Market catch up in several countries and segments of our employee population
- Recognition becoming part of our culture

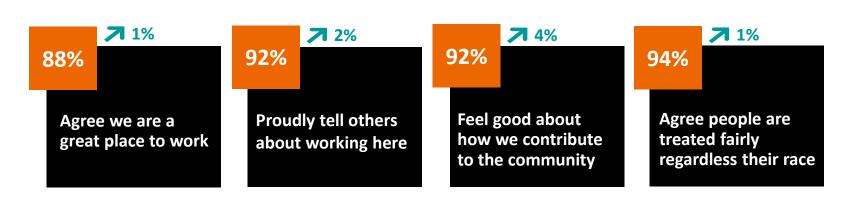
# We are a certified Great Place To Work® in 27 countries (And more to come!)



Austria, Belgium, Brazil, Chile, China, Colombia, Ecuador, France, Germany, Hungary, India, Ireland, Italy, Japan, Mexico, Netherlands, Peru, Portugal, Saudi Arabia, Slovakia, Slovenia, South Africa, Spain, Sweden, Turkey, United Kingdom, Vietnam

### Response rate

**55% 7** 3.5%\*



#### Great Place to Work®

is a global research and consulting firm that works with more than 10,000 companies to help build a high-trust and high-performance culture. It provides a framework and a methodology to assess and improve the employee experience and the organizational culture.

### **Certification increases:**



Brand Reputation



Talent Attraction



Employee Pride & Engagement



<sup>\*</sup>Compared to overall certification response rate for 2024







## Health enables employees to perform effectively, while Healthineers : Wellbeing supports their ability to excel and to grow

Aspect	Health	Wellbeing
Scope	Physical and Mental Health, Nutrition, Health Literacy	Physical, mental, financial and social aspects
Approach	Reactive, restorative and guiding	Prevention, proactive end empowering
Metrics	Leave, Doctor's visit, insurance claims, occupational health KPIs, etc.	Engagement, satisfaction, retention etc.
Responsibility	Mainly led by EHS	Cross-functional: People & Culture, Total Rewards, HR, EHS
Impact	Reduces absenteeism, healthcare costs, informed health decisions	Boost productivity, employer brand, engaged workforce

Companies investing in wellbeing report not only happier employees but better business outcomes - such as lower absenteeism, higher retention, and increased productivity - leading to a substantial ROI ranging up to 4:1.

## **Holistic Health and Wellbeing – Our Journey**



We are Healthineers, employer of choice empowering our Employees and their families to live their healthiest lives

## Our journey has been remarkable....

## FY21 FY22 FY23 FY24 FY25

- Covid measures
- Healthineers Ways of Working
- Decision for global wellbeing offerings
- Launch of EAP in pilot countries
- Launch of Headspace, a global mental wellbeing app •
- Launch of human centric collaboration
  - Launch of EAP globally
  - Launch of pilots for physical wellbeing
- Launch of human centric collaboration, incl. workplace redesign
  - Implementation of executive health checks in selected regions
  - First Global Health Days
  - Launch of Self-ID questionnaire

- Launch of Mental Heath First Aider in > 20 countries
- Launch of multiple ERGs including Mental heath
- Focus on leveraging global provider (more)
- Preparing for future in alignment with our business strategy!

Strategic alignment

## **Quote from our CHRO:**

Employee's mental health and well-being is a top priority of Siemens Healthineers. We provide the right support to employees when personal and professional challenges arise. We take preventive measures to build their resilience



## **Global Wellbeing portfolio at Siemens Healthineers**



## **Mental Wellbeing**

Providing the meditation app Headspace – a free premium access to Headspace for all employees (+ 2 family members or friends) since 2022.



## Healthineers Life & Work Assistance Program – it's for you!

Our global Employee Assistance Program available to all employees and their immediate family members since 2023.

24/7/365, short-term, goalorientated support for work and life issues in local language.



## **Physical Wellbeing**

Wellhub, EGYM Wellpass and Gymlib offer employees access to a variety of gyms and other sports facilities, such as swinning pools, crossfit etc. with one single contract.

Available in 7 countries covering ~10% of employees. Excellent utilization (~20%).



# Thank you very much!

Questions & Discussion